## BALANCE SHEET

## At as Mar 31, 2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 97,377,682,954 | 79,464,816,028 |
| I. Cash and cash equivalents | 110 |  | 44,111,758,991 | 37,429,587,607 |
| 1. Cash | 111 |  | 11,796,453,951 | 4,444,485,607 |
| 2. Cash equivalents | 112 |  | 32,315,305,040 | 32,985,102,000 |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  | - | - |
| 2. Provision for devaluation of short-----------------------------------1ty | 129 |  |  | - |
| III. Receivables | 130 |  | 34,835,601,363 | 26,992,430,057 |
| 1. Trade accounts receivables | 131 |  | 32,175,906,097 | 26,312,430,584 |
| 2. Advances to suppliers | 132 |  | 2,748,453,222 | 2,165,478,453 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 1,620,450,000 | 293,496,128 |
|  | 139 |  | (1,709,207,956) | $(1,778,975,108)$ |
| IV.Inventories | 140 |  | 17,215,687,706 | $\mathbf{1 3 , 9 0 4 , 6 3 7 , 0 1 6}$ |
| 1. Inventories | 141 |  | 17,224,002,302 | 13,912,951,612 |
| 2. Provision for devaluation of inventories | 149 |  | (8,314,596) | (8,314,596) |
| V. Other short-term assets | 150 |  | $\mathbf{1 , 2 1 4 , 6 3 4 , 8 9 4}$ | 1,138,161,348 |
| 1. Short-term prepaid expenses | 151 |  | 15,000,000 | - |
| 2. VAT deductible | 152 |  | - | 61,294,303 |
| 3. Tax and accounts receivable from State budget | 154 |  | 553,890,694 | 482,646,845 |
| 4. Other short-term assets | 158 |  | 645,744,200 | 594,220,200 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 68,438,924,732 | 69,862,719,805 |
| İ. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 68,100,622,732 | 69,234,917,805 |
| 1. Tangible fixed assets | 221 |  | 66,423,467,472 | 69,212,901,182 |
| - Historical cost | 222 |  | 102,883,560,664 | 102,870,360,664 |
| - Accumulated depreciation | 223 |  | (36,460,093,192) | (33,657,459,482) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| -Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | - | - |
| - Historical cost | 228 |  | - | - |
| - Accumulated depreciation | 229 |  | - | - |
| 4. Construction in progress expenses | 230 |  | 1,677,155,260 | 22,016,623 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 327,802,000 | 327,802,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | 327,802,000 | 327,802,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | --- | -- |
| V. Other long-term assets | 260 |  | 10,500,000 | 300,000,000 |
| 1. Long-term prepaid expenses | 261 |  | - | 300,000,000 |
| 2. Deferred income tax assets | 262 |  | - |  |
| 3. Others | 268 |  | 10,500,000 | - |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 165,816,607,686 | 149,327,535,833 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 60,526,745,698 | 47,980,344,057 |
| I. Short-term liabilities | 310 |  | 49,834,731,942 | 37,318,322,225 |
| 1. Short-term borrowing and debts | 311 |  | 3,695,473,553 | 3,695,473,553 |
| 2. Trade accounts payable | 312 |  | 20,130,979,295 | 14,211,524,465 |
| 3. Advances from customers | 313 |  | 10,797,835,669 | 8,727,755,954 |
| 4. Taxes and liabilities to State budget | 314 |  | 1,133,087,079 | 1,831,275,647 |
| 5. Payable to employees | 315 |  | 4,506,166,573 | 5,917,679,564 |
| 6. Payable expenses | 316 |  | 6,502,283,000 | - |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 3,196,451,776 | 2,846,408,045 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | (127,545,003) | 88,204,997 |
| II. Long-term liabilities | 330 |  | 10,692,013,756 | 10,662,021,832 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 10,417,400,000 | 10,417,400,000 |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 |  | 274,613,756 | 244,621,832 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 105,289,861,991 | 101,349,191,776 |
| I. Capital sources and funds | 410 |  | 105,289,861,991 | 101,349,191,776 |
| 1. Paid-in capital | 411 |  | 84,000,000,000 | 84,000,000,000 |
| 2. Capital surplus | 412 |  | 518,666,555 | 518,666,555 |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  | - |  |
| 6. Foreign exchange difference | 416 |  | - | 119,474 |
| 7. Investment and development fund | 417 |  | 3,484,782,110 | 3,484,782,110 |
| 8. Financial reserve fund | 418 |  | 2,146,013,590 | 2,146,013,590 |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 |  | 15,140,399,736 | 11,199,610,047 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 165,816,607,689 | 149,329,535,833 |

## INCOME STATEMENT

Quarter 1/2011
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 91,516,700,233 | 88,218,849,312 | 91,516,700,233 | 88,218,849,312 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 91,516,700,233 | $\mathbf{8 8 , 2 1 8 , 8 4 9 , 3 1 2}$ | 91,516,700,233 | $\mathbf{8 8 , 2 1 8 , 8 4 9 , 3 1 2}$ |
| 4. Cost of goods sold | 11 |  | 81,912,269,802 | 82,047,059,925 | 81,912,269,802 | 82,047,059,925 |
| 5. Gross profit | 20 |  | 9,604,430,431 | 6,171,789,387 | 9,604,430,431 | 6,171,789,387 |
| 6. Financial income | 21 |  | 581,564,881 | 2,021,872,572 | 581,564,881 | 2,021,872,572 |
| 7. Financial expenses | 22 |  | 561,384,482 | 496,008,986 | 561,384,482 | 496,008,986 |
| Include: Interest expense | 23 |  | 544,435,435 | 489,795,798 | 544,435,435 | 489,795,798 |
| 8. Selling expenses | 24 |  | 535,098,619 | 943,185,667 | 535,098,619 | 943,185,667 |
| 9. General \& administrative expenses | 25 |  | 2,895,286,583 | 2,580,332,673 | 2,895,286,583 | 2,580,332,673 |
| 10. Net operating profit | 30 |  | 6,194,225,628 | 4,174,134,633 | 6,194,225,628 | 4,174,134,633 |
| 11. Other income | 31 |  | 263,431,705 | 3,064,428,154 | 263,431,705 | 3,064,428,154 |
| 12. Other expenses | 32 |  | 1,127,166,589 | 3,068,405,860 | 1,127,166,589 | 3,068,405,860 |
| 13. Other profit | 40 |  | (863,734,884) | (3,977,706) | (863,734,884) | $(3,977,706)$ |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 5,330,490,744 | 4,170,156,927 | 5,330,490,744 | 4,170,156,927 |
| 16. Current corporate income tax expenses | 51 |  | 1,389,701,055 | 1,076,963,090 | 1,389,701,055 | 1,076,963,090 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 3,940,789,689 | 3,093,193,837 | 3,940,789,689 | 3,093,193,837 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 3,940,789,689 | 3,093,193,837 | 3,940,789,689 | 3,093,193,837 |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 93,123,540,428 | 103,035,637,980 |
| 2. Cash paid for supplier | 02 |  | $(75,637,991,493)$ | $(91,338,919,468)$ |
| 3. Cash paid for employee | 03 |  | $(10,683,873,579)$ | $(8,330,042,230)$ |
| 4. Cash paid for interest | 04 |  | - | $(53,178,357)$ |
| 5. Cash paid for corporate income tax | 05 |  | (1,624,796,502) |  |
| 6. Other receivables | 06 |  | 11,580,608,831 | 15,521,220,355 |
| 7. Other payables | 07 |  | $(10,565,874,043)$ | $(13,956,939,247)$ |
| Net cash provided by (used in) operating activities | 20 |  | 6,191,613,642 | 4,877,779,033 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | - | (500,000,000) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asse | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | - | - |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 511,424,042 | 392,679,629 |
| Net cash used in investing activities | 30 |  | 511,424,042 | (107,320,371) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | - |  |
| 4. Cash paid to principal debt | 34 |  | - | (5,500,000,000) |
| 5. Cash paid to financial lease debt | 35 |  | - |  |
| 6. Dividend, profit paid for owners | 36 |  | (5,484,-880) | - |
| Net cash (used in) provided by financing activities | 40 |  | (5,484,880) | (5,500,000,000) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 6,697,552,804 | (729,541,338) |
| Cash and cash equivalents at beginning of year | 60 |  | 37,429,587,607 | 34,982,478,042 |
| Influence of foreign exchange fluctuation | 61 |  | (14,381,420) | 1,623,835,756 |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 44,112,758,991 | 35,876,772,460 |

